

LIQUID

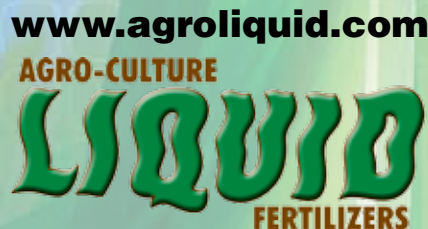
Does It Better!



Inside This Issue of LIQUID —

- Farm American Tells Ag's Story To Consumers 1
- Helping Producers Beat Tough Conditions 2
- Calendar Of Events 2
- Marketing To The Nation With FarmGuy 3
- Don't Forget LIQUID With Winter Wheat 4
- Still Seeking Normal Year At The NCRS. 4
- Luna Key Player In Growth Of ACLF 6
- Eldridge Keeps A Good Account Of LIQUID 6
- Take Fresh Look At Supplying Nutrients 7
- Your Area Sales Account Managers 8

Managing Editor: Albert Bancroft



Farm American Races To Tell Consumers Story Of Ag



By Stacy Hadrick,
Ag Relations
Director, Farm
American

Farmers and ranchers in America have one of the most important jobs in the world. The responsibility of feeding people is daunting and yet we're taking the challenge every day — even when we are up against a lot of negativity and naysayers. That's what I love about farmers and ranchers, and it's why I'm proud to call myself one and to be raising the next generation.

I'm the newest member of the Farm American family. My husband Troy and I were first introduced to the

Farm American initiative last October at a Nascar Sprint Cup series race in Fontana, Calif. We were completely inspired by what we saw that day.

We had been aggressively advocating for America's farmers and ranchers and saw this opportunity as a unique way to reach the public. As we stood on pit row and interacted with consumers, we were impressed by the amount of people who came to look at the Farm American car. It was something different and people wanted to have their picture taken with it, interact with us and talk about agriculture.

Since that time, the Farm American initiative has been growing steadily. It takes time to introduce a new concept and cultivate people to embrace it.

Then consumers have to sort

Continued on Page 3



HIGH-PROFILE MESSAGE. The Farm American program, supported by Agro-Culture Liquid Fertilizers, gets exposure through the Nascar Sprint Cup Series racing team of Regan Smith.



“The LIQUID Perspective”

By Galynn Beer,
Senior Sales Manager

We're Helping Producers Meet Challenging Conditions

Agro-Culture Liquid Fertilizers has been fortunate to have strong growth for our marketing year that ended June 30. It seems like there have been challenges in many of the areas where we do business.

From a rare freeze along the west coast of Mexico during their peak growing season in January; to extreme heat and drought in the South, especially the Southwest; to too much rain in some areas during planting. We are constantly reminded that weather is one of the factors that we certainly have no influence over. It's hard to witness the struggles of many of our valued customers due to these extremes.

Weather is an issue producers routinely contend with and it can be frustrating. Our company is committed to providing plant nutrition that can help overcome some of the stresses experienced during a growing season.

Balanced starter programs, well-designed sidedress programs and versatile foliar products can help in many situations. Granted, extremes such as freeze and drought can prove too much for even the best fertilizer programs. However, when cool wet weather is experienced or marginal drought conditions are encountered, a well-designed fertility program can make a big difference.

Agro-Culture Liquid Fertilizers continues to be committed to not only producing the highest-quality, most-complete lineup of crop nutrition on the market, but also to researching the most effective methods and combinations to maximize the response from our products.

We continue to expand our research farm, which provides dependable, replicated research to support sales efforts in the field.

Our research staff looks at so many different variables on our 500-acre research farm that it can seem like information overload. They are not only experts at generating data, but also at organizing it so that results for an incredible number of crops can be easily located on our website.

Hopefully, you have followed our expansion on our website and have seen that we are preparing to support future growth with state-of-the-art manufacturing capabilities and added personnel.

We are excited about opportunities that lie ahead. We recognize that for all of the growth we have experienced and are planning for, our success is only a result of the success of our sellers and the producers who use LIQUID products.

The producer ultimately faces the challenges this year has produced, and many producers have made difficult decisions throughout the year. Agro-Culture Liquid Fertilizers is committed to expanding our support and being a resource that growers can trust to help them survive the challenges of any growing season. We want to thank all of our customers and assure everyone that we will not become stagnant. Our desire is to invest in areas that will allow us to continue providing producers the very best in premium crop nutrition. Even as this year winds up, we are preparing to provide growers with plant-nutrition solutions for future seasons. ♪

CALENDAR OF EVENTS

- **CAPCA Ag Expo**
Reno, NV • Oct. 16-18
- **Sunbelt Ag Expo**
Moultrie, GA • Oct. 18-20
- **Pacific Northwest Vegetable Trade Show**
Kennewick, WA • Nov. 16-17
- **Amarillo Farm & Ranch Show**
Amarillo, TX • Nov. 29-Dec. 1
- **Hermiston Farm Fair & Trade Show**
Hermiston, OR • Nov. 30-Dec. 2
- **Great Lakes Fruit, Vegetable & Farm Market Expo**
Grand Rapids, MI • Dec. 6-8
- **Nebraska Power Farming Show**
Lincoln, NE • Dec. 6-8
- **The Almond Conference**
Modesto, CA • Dec. 7-8
- **National No-Tillage Conference**
St. Louis, MO • Jan. 11-14, 2012
- **Iowa Power Farming Show**
Des Moines, Iowa • Jan. 31-Feb. 2, 2012
- **National Farm Machinery Show**
Louisville, KY • Feb. 16-18, 2012
- **Mid-South Farm & Gin Show**
Memphis, TN • March 2-3, 2012
- **North American Farm & Power Show**
Owatonna, MN • March 15-17, 2012



FarmGuy Reaches The Nation!

By Lonny Smith,
Sr. Marketing Manager

Agro-Culture Liquid Fertilizers is pleased to introduce FarmGuy, the new national spokesman for our “It’s Nutrients, Not Numbers” campaign.

This is our first venture into fully animated promotional work and has involved a pretty steep learning curve.

Animator Andy Friz has a resume that reads like the “Who’s Who” of famous cartoon faces and, together with producer Brian LeCrone, has helped create a unique means to effectively communicate a message to a broad audience through cartoon animation.

“It’s Nutrients, Not Numbers” is a campaign developed to add further definition to “Our Prescription. Your Potential” (introduced in 2010) and to reinforce the messaging of Responsible Nutrient Management® by educating and entertaining a wide audience.

The message that the effectiveness of fertilizers is more important than the number of pounds applied has been basic to Agro-Culture Liquid Fertil-

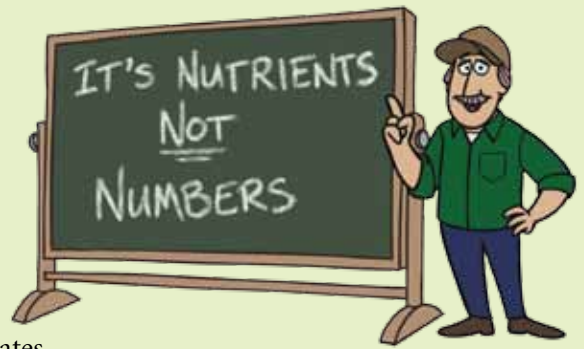
izers for decades. This logic resonates well with both farmers and consumers in the cultural debate over the impact of high-production agriculture on our environment.

FarmGuy’s first project is a 2-minute “testimonial” explaining his evolution from a farmer hooked on traditional fertilizers to a more educated promoter of prescription-applied Agro-Culture Liquid Fertilizers products.

The segment includes “real-life” (sort of) villains and heroes, action and humor, sound effects and great narrative, all explaining the need to apply proper amounts of efficient crop nutrition and not just hundreds of pounds of less-efficient fertilizers.

In just 2 minutes, FarmGuy addresses traditional fertilizer strategies, yield consistency, ag economics, “look-alike” fertilizer products and the importance of soil testing to apply what each field specifically needs for optimal production.

Everyone who has ever watched cartoons on Saturday morning should



GOING ANIMATED. FarmGuy educates both the farming and nonfarming communities on the importance of the right nutrients rather than just the pounds of traditional fertilizers.

find something familiar in the imagery we’ve used in this episode.

Every farmer who has wondered if he’s using the right fertilizer program will relate to what FarmGuy is talking about.

The pilot episode, “It’s Nutrients, Not Numbers,” debuted on Aug. 24 at the 2011 Professional Liquid Fertilizer Program in Lansing, Mich.

Additional scripting and creative development is currently underway on future 2-minute episodes. Stay tuned as FarmGuy addresses other issues that are important to modern agriculture, and keep an eye out for special guest appearances by celebrities we all know.

FarmGuy promises to reach a broad audience in a way that we have never used, so don’t be surprised when he sees shows up in unexpected places! 🌱

Farm American Races To Tell Consumers Story Of Ag ...continued from page 1

through the noise and find the real story of agriculture. We have found that once someone wraps their mind around that and sees the abundant opportunity Farm American offers, they join the program.

Agro-Culture Liquid Fertilizers recently signed on as our first financial sponsor and we are working with many more ag-related groups and companies to help fully fund the program.

When Farm American is fully financially supported, more than 160 million American consumers will be reached each week with the stories of America’s farmers and ranchers.

The Farm American initiative has also been reaching out to develop communication partnerships with

agricultural organizations that have signed on to help share the message of Farm American to their members.

Organizations can join with zero cost. All we ask is that they continue to build on the momentum and share the information in whatever form works best for them.

Organizations from the Michigan Farm Bureau to California Women for Agriculture have signed on to be communication partners.

They have told the story of Farm American to their members through social media and print newsletters.

The momentum of the program is still building. People are continuing to learn about it and how it is reaching the American public.

Consumers want to be both engaged

and entertained. Farm American provides those opportunities for the soccer moms and Nascar dads.

Thanks to Furniture Row Racing and Agro-Culture Liquid Fertilizers, the Farm American car was scheduled to run in three Spring Cup races this fall — at the Michigan International Speedway on Aug. 21; the Atlanta Motor Speedway on Sept. 4 and the Kansas Speedway on Oct. 9.

These races allow us to share the story of American agriculture with millions of people in a fun way.

Make sure you check out our website at www.FarmAmerican.com to learn more about how you or an organization you belong to can get involved. Also, follow us on Facebook at [facebook/farmamerican](https://www.facebook.com/farmamerican). 🌱



In The Rush To Plant Winter Wheat, Don't Forget Your LIQUID

By Dr. Jerry Wilhm,
Sr. Research Manger

It's hard to believe winter wheat planting is upon us in the Upper Midwest, where virtually the entire crop is planted after soybean harvest.

Usually, the grower's main goal is just getting soybeans harvested and then switching to corn harvest. Sometimes, in the rush to harvest, not much thought is given to a fertilizer application for the planted winter wheat

because of the belief that it can just live off of whatever is leftover from the soybeans.

Maybe I can convince you that fertilizing winter wheat at planting is worth the effort. When it comes to planting winter wheat in a climate where winter dormancy comes soon after planting, it's important to promote good early growth in the fall.

An experiment was conducted at the North Central Research Station (NCRS) in 2010 and 2011 that evaluated several different nutritional inputs. One was to test the effects of a drill application of 4 gallons per acre of Pro-Germinator™ plus 2 quarts per acre of Micro 500™. Half of the plots in the experiment received this and the other half did not get any.



Still Seeking A Normal Year At The North Central Research Station

Stephanie M. Zelinko,
Field Agronomy Research Manager

What is normal? The 2009 growing season at the North Central Research Station (NCRS) at St. Johns, Mich., was cool with a late harvest, while 2010 was exceptionally warm with an early harvest. Looking ahead to 2011, I was hopeful it would be a "normal" year.

After 11 years working in the agricultural industry, I have concluded that the only thing that is normal is that every

year has different challenges. The year 2011 is living up to those standards.

The spring started off with cool temperatures and excessive rain with 2.4 inches falling in April, mostly during typical planting time. In early May, there was one week where a lot of corn was planted. Then rain began to fall with more than 5.75 inches, nearly 1.4 inches above normal.

The wet spring made it hard to get planting done. The fields that were planted were not done in the best of conditions. Corn planting was finished in early June and soybeans quickly followed.

Even with the late planting, there are still a lot of interesting experiments set up for 2011. Along with comparisons against conventionally used products, there are a number of experimental products being tested.

Each year, the NCRS evaluates a number of test products

FOLIAR FIX. A Hagie sprayer applies foliar fertilizers to soybeans on Agro-Culture research plots.



The same topdress nitrogen was applied to all plots in early April, which is the normal application timing in central Michigan. The soil test was medium for both phosphorus and potassium. Then in late May, foliar applications of a fungicide and several foliar fertilizers were applied.

I am not going to go into those results at this time. That will come closer to spring (but they were good). But I will share the dramatic effects of the drill-applied fertilizer on visual growth and ultimate yield.

Yield data is averaged over five treatments and four replications, or 20 yield numbers per year, per treatment.

That should be enough to make the case. Results can be found in Table 1.

Data showed nearly an 8-bushel advantage over the 2 years that Pro-Germinator and Micro 500 were used.

In addition, the wheat where fertilizer was applied with the drill at planting was much larger than the non-fertilized wheat.

What if your drill is not set up for liquid applications? In previous testing at the NCRS and elsewhere, it was found that broadcast applications are nearly as

Effect of Drill-Applied Fertilizer on Winter Wheat Yield North Central Research Station

Yield — Bu/A	2010	2011	Avg.
With Drill Fertilizer*	85.5	92.5	89.0
No Drill Fertilizer	77.5	85.1	81.3
Fertilizer Advantage	+8.1	+7.4	+7.7

*4 gallons per acre of Pro-Germinator plus 2 quarts per acre of Micro 500. All plots received the same topdress treatment each year.

effective, especially if some wheat has already emerged. So again, it's worth the effort to feed that hungry wheat seed from the start! 💧

with the hopes of finding something new and better than the current product line. However, over the years, it has been hard to beat the exceptional performance seen with Pro-Germinator™, Sure-K® and Micro 500™.

Agro-Culture Liquid Fertilizers' newest product, accesS™, is getting a lot of plot attention this year. Although it was tested for 4 years before its release, continuous evaluation of different methods of applications, rates and timing are being done to build up research support.

With the changes in the atmosphere, additional sulfur for crop growth is becoming more important. AccesS is a great way to provide that sulfur for a crop.

With the drawn-out planting dates, sidedress quickly followed. Nitrogen applications should be made on corn within 30 days of planting so the nitrogen is available during the highest demand of the crop. Here, accesS also played a huge roll in the plot work when we looked at accesS as a sulfur addition to a nitrogen program.

Testing also continued on rates of High NRG-N™, eNhanCe™ and experimental nitrogen products, along with 28% UAN and urea. This year, tests are also being done on split-applied nitrogen. In these trials, sidedress applications are being compared to pre-emergent broadcast applications and a combination of pre-emergent, planter-applied, sidedressed and drop-nozzle applications.

The quickly moving growing season went from sidedress to foliar applications. Many foliar applications were made on soybeans, corn, dry beans, wheat and sugarbeets. Combinations of Agro-Culture Liquid Fertilizers' products were made, along with extensive work involving multiple applications at lower rates.

The weather has cooperated for timely foliar applications with essentially no rainfall from June 23 through late July. In fact, it was to the point that all crops were under



HELPING HAND. Amanda Goffnet and Jeff Brown prepare to make fertilizer applications on one of numerous trial plots across 400 acres.

stress due to excessively hot temperatures and no moisture. Finally, within the last few days of July, the rain started again with more than 2.5 inches falling in one night.

To help get the work done in this busy growing season, the NCRS staff was assisted by two interns from Michigan State University. Crop and Soil Sciences majors Jeff Brown and Amanda Goffnett both played a major role in experiment establishment, plus helped with scouting and data collection throughout the summer.

The goal was to provide them with a well-rounded experience of working in the agriculture industry while providing them knowledge about soil fertility, research and general agronomy. They have been a huge help and we thank them for all they have done this summer.

As always, you can keep up to date with the happenings of the NCRS by following Dr. Jerry's blog *Live From the NCRS*. You can find the link to it and other great information under the Research tab on our Web site at www.agroliquid.com. 💧

Who's Who at Agro-Culture

By Albert Bancroft,
LIQUID Managing Editor

Luna A Key Player In LIQUID's Vision, Growth

Besides graduating from college in 1983, Lynette Luna's first daughter was born that winter. The next fall, Lynette was referred for an office job in the countryside near St. Johns, Mich.

She wasn't too sure about accepting the job because she didn't want to think she had graduated from college to work in a Quonset hut. But it meant not working in Lansing, which was an hour's drive.

She accepted the position thinking it was a stepping-stone to something better. Then, there were just six people working for Agro-Culture Liquid Fertilizers. Today, there are nearly 80 full-time employees, several part-time and seasonal workers, more than 125 independent sales reps and resellers across the U.S., Canada, Mexico and Belize.

During the first year, she wondered what she had gotten herself into. The building used to store seed included two offices. Mice were commonly seen and it could be so cold in the winter, she wore a coat and mittens. But she continued, mainly due to the vision of founder Douglas Cook.

Just short of Lynette's first year with the company, the plant facility in St. Johns was purchased. That brought the plant located in Fowler, Mich., and the office to the same facility.

Things were looking up. At the time, she thought there was an abundance of space. Then in 1996, the office was moved to a newly renovated building across the road. Again, she thought there was plenty of office space.

After 15 years and another period of outgrowing the facilities, the St. Johns plant facility is nearly vacated with the new plant in Ashley, Mich., coming into full operation.

After nearly 27 years with the company, Lynette's career has seen a lot of change. She started as a secretary, then office manager, was promoted to division manager and she has been the chief operations officer for the last 5 years.

Being at the forefront and having firsthand experience as part of a vision nearly 30 years ago gives Lynette a lot to appreciate and reflect upon. This vision has evolved through the years and continues to develop through CEO Troy Bancroft, along with the next generation of the Bancroft family.

Lynette and Rick Luna celebrated their 25th wedding anniversary last year. They have two daughters — Andrea, who has been married to Nate for 4 years, and Michelle. They also have a 3-year-old granddaughter Zyana, who is very special to them. Lynette spends most every weekend with Zyana and Rick spends quality time with her three afternoons a week while Andrea works.

Lynette looks forward to experiencing what the future holds and plans to continue to serve the customers of Agro-Culture Liquid Fertilizers. 💧



Lynette Luna

Eldridge Keeps A Good Account Of LIQUID

Being with Agro-Culture Liquid Fertilizers for almost 25 years, Jean Eldridge has seen a lot of changes. When Jean was hired, she helped with distribution and company insurance. Distribution is where she stayed for 20 years and, at the time, Mr. Douglas Cook, Troy Bancroft, Lynette Luna and Jean made up the office staff.



Jean Eldridge

As the company grew, more people were hired and partitions went up in their small office. In no time, the office was overflowing.

"It was great to move into the new office in 1997 where we felt room to breath," Jean explains.

Currently, Jean works in accounts payable after making that move in January 2007. Once again, the company has outgrown their office and she is excited for the planning of a new office.

Jean has been married to Jeff for 37 years and they have two sons — Jason, who is married to Angela, and Justin, who is married to Heather. The Eldridges are blessed with four grandchildren — Alison, Brendan, Emily and Mallori.

"I like my flowers, gardening and sewing," Jean says, "but my most favorite hobby is my grandkids. We have them quite often and enjoy the time we have together."

When Jean moved to the accounts payable department, she was concerned that there would not be enough work to keep her busy full time. She quickly learned that with a growing company, there is plenty to do. Numbers are her passion.

She further explains that the most enjoyable part of her job is the company itself. She has enjoyed working for Agro-Culture Liquid Fertilizers and her new role provides less stress.

Jean also considers her co-workers as an extended family. She says coming to Agro-Culture Liquid Fertilizers 24 years ago was one of the best decisions she made.

"With my years of experience here, and seeing all the incredible growth and changes that we have gone through, sometimes it seems like the sky is the limit on where we can go and what we can accomplish," Jean says. "There are always opportunities in a company that has this much growth. Agro-Culture Liquid Fertilizers has always maintained a vision and set goals to ensure the company's future.

"One of the most notable changes has been the loss of Mr. Cook. When he was here, we could plan on hearing him sing — and it was always some corny sort of song no one knew. Now there is the younger generation of the Bancrofts coming into the office. The future of LIQUID has arrived.

"While new ideas and plans for where they will take LIQUID is yet to be seen, changes are good and necessary to continue the growth of the company." 💧



Take A Fresh Look At Supplying Nutrients To Your Crop

By Jason Garcia,
Sales Account Manager

Producing an abundant crop — durable and full of flavor at a profit — is more of a challenge today than ever. The demands of today's consumers require more from our nation's growers.

To compete, we are forced to grow a product that exceeds general standards, meets the expectations of the consumer and is more profitable than in year's past. This can be difficult for some producers to achieve.

Quite often, the obstacle in meeting demand today is that we attempt to maintain or improve our production using old methods without adding the benefits of new technologies.

As producers, we are some of the best in the world at growing a crop and getting it to market. But as businessmen and innovators, we tend to function in a rut doing the same thing over and over.

Think about it: The one thing that remains the same is our intention of growing a crop. Everything else is subject to change. Our acres might change, prices may change and the weather, soil conditions and nutrient levels will always change. Many of us are doing what we have always done but struggle to maintain production and quality.

Those producers using new technologies are enjoying greater return on their investments. New varieties and stronger genetics add benefit to their production; advances in pesticides and equipment also add value. Many of these advances have already been introduced to crop production. The exception seems to be advances in liquid fertilizers.

The technology available today can put efficient nutrient usage back in the hands of growers. This technology is in response to the requirements of the crop, not dictated by limitations of the product nor guided by historical treatment methods.

How many times have we used a particular fertilizer product in a way that limits crop potential as a result of chlorine, byproducts or high-salt content? Or staged the use of a product because of incompatibility with other fertilizers or pesticides? Technology is available today that puts prescriptive use and application back in your hands.

Manufacturing processes employed by Agro-Culture Liquid Fertilizers allow you the opportunity to use a true solution fertilizer that remains stable and resists salting out. Our chelating technology provides the freedom to mix your nitrogen, phosphate, potassium, micro-elements and even add our calcium in a single mix, all while remaining a stable, true solution.

Unlike the conventional fertilizer arena, Agro-Culture Liquid Fertilizers and its dealerships can be prescriptive with the use of our products.

With maximum return on investment as the target, you can pay attention to crop removal values, nutrient balance and possible antagonizing influences in the soil when building a fertilizer program. Along with the cropping intentions of the grower, a program targeting a desired crop response can be created.

Let's face it. You spend money on fertilizer products to get an intended plant response.

As a grower, you know what your production goals are. Soil test reports provide us the knowledge of the nutrient levels and conditions we begin with and indicate what deficiencies, imbalances or limiting factors need to be addressed.

To sum it all up, you can take a fresh look at plant

nutrient choices out there. With Agro-Culture Liquid Fertilizers, you can create a multinutrient product mix that remains stable and can be adjusted throughout the season in response to environmental influences, fruit load or stress factors.

Our true solution products bring added value to crop production with superior compatibility, no chlorine, no byproducts common in the fertilizer industry and a lower salt index than our competitors.

Remember, if you do what you've always done, you will get what you've always gotten.

Looking for greater opportunity? Are you interested in improving yield, crop quality or return on investment? The first step is to contact your nearest Agro-Culture Liquid Fertilizers representative. 💧



PRESCRIPTIVE APPROACH. Fertilizer technology today allows the grower to feed the crop the nutrients it requires rather than an amount dictated by product limitations.

PRSR STD
U.S. POSTAGE
PAID
Milwaukee, WI
Permit No. 496

Your Information Source For Agro-Culture Liquid Fertilizers!

If you'd like to learn more about high-quality Agro-Culture Liquid Fertilizers, contact the sales account manager in your region:



Bob Baxter
Northeast Regional
Sales Manager
(989) 640-7549
bob.baxter@
agroliquid.com



Dave Brewster
Southeast Regional
Sales Manager
(440) 0189
dave.brewster@
agroliquid.com



Stuart Schilling
Northwest Regional
Sales Manager
(406) 223-3451
stuart.schilling@
agroliquid.com



Galynn Beer
Senior Sales
Manager
(580) 461-0589
galynn.beer@
agroliquid.com



Reid Abbott
I-20 South in Texas,
Louisiana
(979) 436-1836
reid.abbott@
agroliquid.com



Adam Beck
Illinois, Indiana,
Missouri
(765) 491-7576
adam.beck@
agroliquid.com



Benjy Conover
Delaware, Maryland,
New York,
Pennsylvania,
Virginia
(717) 357-9484
benjy.conover@
agroliquid.com



Kurt Fisher
Michigan, Ohio
(989) 513-3565
kurt.fisher@
agroliquid.com



Jason Garcia
Alabama, Florida,
Georgia, Mississippi
(863) 344-1582
jason.garcia@
agroliquid.com



Armando Gutierrez
Northern California,
Mexico
(916) 200-9430
armando.gutierrez@
agroliquid.com



Paulino Gutierrez
Oregon,
Washington
(941) 320-5203
paulino.gutierrez@
agroliquid.com



Jim Mills
Southern and Coastal
California
(805) 286-5778
jim.mills@
agroliquid.com



Jacob Nowakowski
Oklahoma, Arizona,
North Texas, New
Mexico, Arkansas
(405) 306-1633
jacob.nowakowski@
agroliquid.com



Brad Schultz
Nebraska,
North Dakota,
South Dakota
(402) 469-2351
brad.schultz@
agroliquid.com



Aarron Stahl
Iowa, Minnesota,
Wisconsin
(319) 239-6325
aarron.stahl@
agroliquid.com



Gary Veach
Kentucky, Tennessee,
North Carolina
South Carolina,
(812) 449-6438
gary.veach@
agroliquid.com



Brian Waugh
Kansas,
Colorado, Utah
(785) 672-0169
brian.waugh@
agroliquid.com